**Financial Statements** 

**December 31, 2021 and 2020** 



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## **Independent Auditors' Report**

Management and the Board of Trustees Mt. Pleasant Area Community Foundation Mt. Pleasant, Michigan

#### **Qualified Opinion**

We have audited the accompanying financial statements of Mt. Pleasant Area Community Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the financial statements referred to above present fairly, in all material respects, the financial position of Mt. Pleasant Area Community Foundation as of December 31, 2021, and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Qualified Opinion**

As explained in Note 1 to the financial statements, the Mt. Pleasant Area Community Foundation has a controlling interest in the William and Janet Strickler Nonprofit Center, for which accounting principles generally accepted in the United States of America requires consolidation in the financial statements. Management has elected not to consolidate the activities of this entity in the financial statements. The effects on the accompanying financial statements of the failure to consolidate the activities of the William and Janet Nonprofit Center have not been determined.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Mt. Pleasant Area Community Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Mt. Pleasant Area Community Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

#### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Mt. Pleasant Area Community Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Mt. Pleasant Area Community Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



## **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

yeo & yeo, P.C.

Alma, Michigan April 8, 2022

# Statement of Financial Position December 31, 2021 and 2020

|  | 2021          | 2020          |
|--|---------------|---------------|
| Assets   |               | _             |
| Current assets   |               |               |
| Cash and cash equivalents                                      | \$ 919,619    | \$ 748,312    |
| Current portion, beneficial interests in trust                 | 71,825        | 72,752        |
| Current portion, promises to give                              | 22,480        | 26,780        |
| Current portion, student loans receivable                      | 3,377         | 5,114         |
| Prepaid expenses   | 3,996         |               |
| Total current assets   | 1,021,297     | 852,958       |
| Noncurrent assets  |               |               |
| Investments  | 28,084,639    | 24,526,236    |
| Beneficial interests in trust, less current portion            | 1,051,808     | 400,404       |
| Promises to give, less current portion                         | 4,600         | 11,880        |
| Student loans receivable, less current portion, less allowance | 9,758         | 12,177        |
| Life insurance - cash surrender value                          | 15,230        | 16,481        |
| Property and equipment, net of accumulated depreciation        | 435,191       | 447,096       |
| Total noncurrent assets  | 29,601,226    | 25,414,274    |
| Total assets   | \$ 30,622,523 | \$ 26,267,232 |
| Liabilities and Net Assets                                     |               |               |
| Current liabilities  |               |               |
| Accrued expenses   | \$ 9,172      | \$ 4,876      |
| Deferred revenue   | 5,526         | 5,229         |
| Grants payable   | 50,741        | 307,880       |
| Total current liabilities                                      | 65,439        | 317,985       |
| Assets held for others (agency)                                | 5,562,903     | 4,965,118     |
| Total liabilities  | 5,628,342     | 5,283,103     |
| Net assets   |               |               |
| Without donor restrictions                                     | 23,828,238    | 20,455,832    |
| With donor restrictions  | 1,165,943     | 528,297       |
| Total net assets   | 24,994,181    | 20,984,129    |
| Total liabilities and net assets                               | \$ 30,622,523 | \$ 26,267,232 |
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## Statement of Activities

|  | 2021 Without Donor With Donor |             |    | 2020 Without Donor With Donor |                  |               |    |              |    |            |
|--|-------------------------------|-------------|----|-------------------------------|------------------|---------------|----|--------------|----|------------|
|  | Re                            | estrictions | Re | strictions                    | Total            | Restrictions  |    | Restrictions |    | Total      |
| Revenues, gains and other support                            |                               |             |    |                               | <br>             |               |    |              |    |            |
| Contributions (net of amounts received as agency endowments) | \$                            | 1,190,910   | \$ | 714,119                       | \$<br>1,905,029  | \$ 953,031    | \$ | 3,500        | \$ | 956,531    |
| Administrative fees  |                               | 51,779      |    | -                             | 51,779           | 44,057        |    | -            |    | 44,057     |
| Change in value of beneficial interest                       |                               | -           |    | 9,861                         | 9,861            | -             |    | 32,102       |    | 32,102     |
| Special event  |                               | 61,000      |    | -                             | 61,000           | 60,750        |    | -            |    | 60,750     |
| Less: costs of direct benefit to donors                      |                               | (10,748)    |    | -                             | (10,748)         | -             |    | -            |    | -          |
| Other income   |                               | 7,071       |    | -                             | 7,071            | 6,702         |    | -            |    | 6,702      |
| Net investment return  |                               | 3,041,615   |    | (1,251)                       | <br>3,040,364    | 2,359,364     |    | 1,712        |    | 2,361,076  |
| Total revenues, gains and other support                      |                               | 4,341,627   |    | 722,729                       | <br>5,064,356    | 3,423,904     |    | 37,314       |    | 3,461,218  |
| Net assets released from restrictions                        |                               |             |    |                               |                  |               |    |              |    |            |
| Restrictions satisfied by payments and time                  |                               | 85,083      |    | (85,083)                      | <br>-            | 83,945        |    | (83,945)     |    | -          |
| Expenses Program services                                    |                               |             |    |                               |                  |               |    |              |    |            |
| Grants (net of amounts granted from agency endowments)       |                               | 665,568     |    | _                             | 665,568          | 1,137,997     |    | _            |    | 1,137,997  |
| Other program services                                       |                               | 103,933     |    |                               | <br>103,933      | 100,895       |    | <u> </u> .   |    | 100,895    |
| Total program services                                       |                               | 769,501     |    | -                             | 769,501          | 1,238,892     |    | -            |    | 1,238,892  |
| Management and general                                       |                               | 239,530     |    | _                             | 239,530          | 223,731       |    | -            |    | 223,731    |
| Fundraising  |                               | 45,273      |    | -                             | <br>45,273       | 38,793        |    | <u>-</u>     |    | 38,793     |
| Total expenses   |                               | 1,054,304   |    |                               | <br>1,054,304    | 1,501,416     |    | <u>-</u>     |    | 1,501,416  |
| Change in net assets   |                               | 3,372,406   |    | 637,646                       | 4,010,052        | 2,006,433     |    | (46,631)     |    | 1,959,802  |
| Net assets - beginning of the year                           |                               | 20,455,832  |    | 528,297                       | <br>20,984,129   | 18,449,399    |    | 574,928      |    | 19,024,327 |
| Net assets - end of the year                                 | \$                            | 23,828,238  | \$ | 1,165,943                     | \$<br>24,994,181 | \$ 20,455,832 | \$ | 528,297      | \$ | 20,984,129 |

## Statement of Functional Expenses

|                                   |    | 2021    |     |         |     |           |                 | 2020 |           |    |            |     |           |    |           |
|-----------------------------------|----|---------|-----|---------|-----|-----------|-----------------|------|-----------|----|------------|-----|-----------|----|-----------|
|                                   | P  | rogram  | Man | agement |     |           |                 |      | Program   | Ma | anagement  |     |           |    |           |
|                                   |    | ervices | and | General | Fur | ndraising | <br>Total       |      | Services  | an | nd General | Fur | ndraising |    | Total     |
| Grants                            | \$ | 665,568 | \$  |         | \$  |           | \$<br>665,568   | \$   | 1,137,997 | \$ |            | \$  |           | \$ | 1,137,997 |
| Payroll                           |    |         |     |         |     |           |                 |      |           |    |            |     |           |    |           |
| Salaries and wages                |    | 87,933  |     | 86,493  |     | 29,458    | 203,884         |      | 83,253    |    | 82,510     |     | 28,410    |    | 194,173   |
| Employee benefits                 |    | 8,928   |     | 8,277   |     | 2,991     | 20,196          |      | 9,324     |    | 8,542      |     | 3,182     |    | 21,048    |
| Payroll taxes                     |    | 6,727   |     | 8,706   |     | 2,254     | 17,687          |      | 6,369     |    | 6,055      |     | 2,173     |    | 14,597    |
| Total payroll                     |    | 103,588 |     | 103,476 |     | 34,703    | <br>241,767     |      | 98,946    |    | 97,107     |     | 33,765    |    | 229,818   |
| Office-related expenses           |    |         |     |         |     |           |                 |      |           |    |            |     |           |    |           |
| Computer maintenance and software |    | -       |     | 29,072  |     | -         | 29,072          |      | -         |    | 36,474     |     | _         |    | 36,474    |
| Equipment rental and maintenance  |    | -       |     | 6,342   |     | -         | 6,342           |      | -         |    | 1,651      |     | _         |    | 1,651     |
| Postage and shipping              |    | -       |     | 2,068   |     | -         | 2,068           |      | -         |    | 3,480      |     | _         |    | 3,480     |
| Supplies and office expense       |    | -       |     | 2,238   |     | -         | 2,238           |      | -         |    | 3,033      |     | _         |    | 3,033     |
| Telephone                         |    | -       |     | 2,313   |     | -         | 2,313           |      | -         |    | 2,266      |     | -         |    | 2,266     |
| Total office-related expenses     |    | -       |     | 42,033  |     | -         | 42,033          |      | -         |    | 46,904     |     | -         |    | 46,904    |
| Other expenses                    |    |         |     |         |     |           |                 |      |           |    |            |     |           |    |           |
| Annual report/newsletter          |    | -       |     | 9,288   |     | -         | 9,288           |      | -         |    | 8,806      |     | -         |    | 8,806     |
| Depreciation                      |    | -       |     | 16,138  |     | -         | 16,138          |      | -         |    | 18,007     |     | _         |    | 18,007    |
| Dues and subscriptions            |    | -       |     | 8,147   |     | -         | 8,147           |      | -         |    | 8,462      |     | -         |    | 8,462     |
| Insurance                         |    | -       |     | 5,516   |     | -         | 5,516           |      | -         |    | 4,883      |     | _         |    | 4,883     |
| Miscellaneous                     |    | 345     |     | · -     |     | 482       | 827             |      | 1,949     |    | -          |     | 1,269     |    | 3,218     |
| Printing and publicity            |    | -       |     | 2,104   |     | -         | 2,104           |      | -         |    | 6,644      |     | -         |    | 6,644     |
| Professional development          |    | -       |     | 2,807   |     | -         | 2,807           |      | -         |    | 335        |     | -         |    | 335       |
| Professional service fees         |    | -       |     | 19,741  |     | -         | 19,741          |      | -         |    | 18,048     |     | -         |    | 18,048    |
| Sponsored events and development  |    | -       |     | 11,651  |     | 10,088    | 21,739          |      | -         |    | 2,756      |     | 3,759     |    | 6,515     |
| Travel expenses                   |    | -       |     | 852     |     | -         | 852             |      | -         |    | 250        |     | -         |    | 250       |
| Trustee development               |    | -       |     | 7,836   |     | -         | 7,836           |      | -         |    | 1,939      |     | -         |    | 1,939     |
| Utilities                         |    | -       |     | 9,941   |     | -         | 9,941           |      | -         |    | 9,590      |     | -         |    | 9,590     |
| Total other expenses              |    | 345     |     | 94,021  |     | 10,570    | 104,936         | _    | 1,949     |    | 79,720     |     | 5,028     |    | 86,697    |
| Total expenses                    | \$ | 769,501 | \$  | 239,530 | \$  | 45,273    | \$<br>1,054,304 | \$   | 1,238,892 | \$ | 223,731    | \$  | 38,793    | \$ | 1,501,416 |

# Mt. Pleasant Area Community Foundation Statement of Cash Flows

|   | 2021   | 2020   |
|---|--|--|
| Cash flows from operating activities Cash received from contributors Miscellaneous income received Interest and dividends received Proceeds from sale of donated securities Grants paid Payments for payroll Payments for investment fees Payments to vendors | \$ 1,101,155<br>7,368<br>765,265<br>251,766<br>(1,058,170)<br>(237,471)<br>(80,569)<br>(145,575) | \$ 1,214,480<br>6,972<br>555,601<br>-<br>(909,968)<br>(228,493)<br>(66,028)<br>(115,594) |
| Net cash flows provided by operating activities   | 603,769  | 456,970  |
| Cash flows from investing activities Purchase of property and equipment Net collections of student loans receivable Proceeds from sale of investments Purchases of investments  | (4,234)<br>4,156<br>3,292,964<br>(3,725,348)   | 8,111<br>2,989,627<br>(3,484,124)  |
| Net cash flows used by investing activities   | (432,462)  | (486,386)  |
| Change in cash and cash equivalents   | 171,307  | (29,416)   |
| Cash and cash equivalents - beginning of the year   | 748,312  | 777,728  |
| Cash and cash equivalents - end of the year   | \$ 919,619   | \$ 748,312   |

#### Note 1 - Nature of Activities and Significant Accounting Policies

The Mt. Pleasant Area Community Foundation ("the Foundation") is a collection of local funds given by individuals, corporations and foundations to enhance and support the quality of life for all the people in the Mt. Pleasant area.

## **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### **Basis of Presentation**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net assets with donor restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor imposed restrictions are temporarily in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Foundation does not have any net assets whereby the donor imposed restriction is perpetual in nature as of December 31, 2021 and 2020.

The Foundation reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor restricted contributions are

reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified in the statement of activities as net assets released from restrictions.

#### **Fund Accounting**

The Foundation has determined that the use of fund accounting to segregate assets, liabilities, net assets, income and expenses, although not required by accounting principles generally accepted in the United States of America, is a meaningful practice to continue for internal purposes only. The financial activities of the Foundation are recorded in separate internal funds, described as follows:

#### Administrative Funds

These funds include resources that represent the portion of expendable funds available for support of the Foundation and Hersee House operations, including amounts expended for equipment.

## Pass Through Funds

Pass Through Funds are used to account for assets held by the Foundation that are not endowed, but will be expended in their entirety on a specific project or for a specific cause.

#### **Endowment Funds**

These funds have been established by a gift instrument describing either the general or specific purpose for which grants from the individual funds are to be made. The individual funds have been classified and reported as follows:

**Community Impact** – funds over which the Board has discretionary control and are available for grant making and other purposes.

**Agency** – funds established to support specific charitable organizations.

**Field of Interest** – funds established to benefit specific but broadly defined, charitable purposes.

**Donor Advised** – funds established to make grants according to the charitable interests of their founders.

**Designated** – funds designated by donors to support specific charitable organizations.

**Scholarship** – funds established to provide scholarships to individuals.

#### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Foundation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### **Concentrations of Credit Risk**

As of December 31, 2021, \$273,857 of the \$878,100 cash held in financial institutions balance was uninsured by a federal agency.

#### **Beneficial Interests in Trust**

<u>Charitable Lead Annuity Trust</u> – The Foundation is an income beneficiary of a charitable lead annuity trust. The annuity is measured and reported at the present value of estimated future cash flows expected to be realized by the Foundation using a five year average rate of return of 9.16% and 6.53% for the years ended December 31, 2021 and 2020, respectively. Changes in value each year are reported in the statement of activities.

<u>Charitable Lead Unitrust</u> – The Foundation is an income beneficiary of a charitable lead unitrust. The annuity is measured and reported at the present value of estimated future cash flows expected to be realized by the Foundation using a five year average rate of return of 5.65% and 7.25% for the years ended December 31, 2021 and 2020, respectively. Changes in value each year are reported in the statement of activities

<u>Charitable Remainder Trust</u> – The Foundation is a beneficiary of a charitable remainder trust. The annuity is measured and reported at the present value of estimated future cash flows expected to be realized by the Foundation using a rate of return of 2.47% for the year ended December 31, 2021. The rate of return going forward will be averaged annually until a five year average is established. Changes in value each year are reported in the statement of activities.

#### **Promises to Give**

Promises to give have been recorded as current or noncurrent assets, depending upon their maturity, and include all amounts pledged to the Foundation. Based upon the nature and reputation of donors, as well as past collection history, pledges are all considered collectible. No amounts were written off for the years ending December 31, 2021 and 2020.

#### **Student Loans Receivable**

Student loans receivable have been recorded at the amount granted to individuals through the loan program less repayments received. The Foundation is no longer granting loan funds, but instead grants scholarships which do not require repayment. The allowance for doubtful accounts was \$2,823 for the years ending December 31, 2021 and 2020.

#### Investments

Investments are stated at fair value. Donated investments are reflected as contributions at their fair values at date of receipt. Investment income is reported net of direct investment expenses.

#### Life Insurance – Cash Surrender Value

The Foundation is listed as the beneficiary of a donor's life insurance policy. The cash surrender value of the policy is recorded in the statement of financial position. The initial recording was recorded as a contribution, and subsequent increases in value are recorded as net investment return.

#### **Property and Equipment**

Acquired assets are stated at cost and donated assets at fair market value at the time of donation. The Foundation has a \$2,500 capitalization policy. The straight-line method of depreciation is used. Following are the useful lives used to depreciate each category:

| Equipment             | 5 – 10 years |
|-----------------------|--------------|
| Land improvements     | 15 years     |
| Building Improvements | 5 – 40 years |
| Buildings             | 40 years     |

Major improvements are capitalized while ordinary maintenance and repairs are expensed.

#### **Deferred Revenue**

Deferred revenue represents unearned rental revenue generated from the advance payments received from the Foundation's tenant. Revenue is earned as the terms of the agreement are met.

## **Grants Payable**

The Foundation recognizes grants as expenses at the time recipients are entitled to receive them. Generally, this occurs at the time the Board or committees authorize the grant expenditures, regardless of the year in which the grant is paid. Unconditional grants approved but not yet disbursed are reported as grants payable in the statement of financial position. Conditional grants approved but contingent upon fulfillment of certain specified conditions by the grantee are not recorded until the conditions have been met. Grants authorized are subject to the spending policy limitations.

#### **Assets Held for Others**

The Foundation has entered into exchange transactions with other not-for-profit organizations and as a result, assets held for others are included in the agency endowment funds. The agency endowment fund agreements between the Foundation and the organizations allow for distributions per the spending policy of the Foundation. The resources received under these agreements are not considered

contributions to the Foundation and, therefore, have been classified as a liability.

#### **Functional Expenses**

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The expenses that are allocated and the method of allocation include the following:

|                    | Method and      |
|--------------------|-----------------|
| Expense            | Allocation      |
| Salaries and wages | Time and effort |
| Employee benefits  | Time and effort |
| Payroll taxes      | Time and effort |

#### **Income Tax Status**

The Internal Revenue Service has ruled that the Foundation is qualified under Section 501(c)(3) of the Internal Revenue Code and is, therefore, not subject to tax under present federal income tax laws, and also is not a private foundation under the meaning of Section 509(a)(1) of the code. The Foundation files information returns in the U.S. Federal jurisdiction.

#### Risks and Uncertainties

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### William and Janet Strickler Nonprofit Center

The Foundation has not consolidated into the financial statements the accounts of the equity investment in the William and Janet Strickler Nonprofit Center. This is a departure from U.S. generally accepted accounting principles. In accordance with FASB ASC 810-10-15, the Foundation should prepare consolidated financial statements that include the operations of the William and Janet Strickler Nonprofit Center, disclosed in Note 14 - Related Parties, because these entities meet the criteria of "consolidation" as defined in that pronouncement. The effect of this departure from U.S. generally accepted accounting principles is not reasonably determinable.

## **Date of Management's Review**

Management has evaluated subsequent events through April 8, 2022 which is the date the financial statements were available to be issued.

#### Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

|  |    | 2021         |    | 2020         |
|--|----|--------------|----|--------------|
| Cash and cash equivalents  | \$ | 919,619      | \$ | 748,312      |
| Promises to give   |    | 27,080       |    | 38,660       |
| Student loans receivable   |    | 13,135       |    | 17,291       |
| Investments  |    | 28,084,639   |    | 24,526,236   |
| Beneficial interests in trust  |    | 1,123,633    |    | 473,156      |
| Total financial assets - end of year   |    | 30,168,106   |    | 25,803,655   |
| Less: financial assets unavailable for general expenditures within one year, due to: |    |              |    |              |
| Receivables due in more than 1 year Board designated endowment, net                  |    | (1,066,166)  |    | (424,461)    |
| spendable portion  |    | (20,724,078) |    | (17,761,649) |
| Assets held for others (agency)  |    | (5,562,903)  |    | (4,965,118)  |
| Financial assets available to meet cash needs  | •  | 0.044.050    | •  | 0.050.405    |
| for general expenditures within one year   | \$ | 2,814,959    | \$ | 2,652,427    |
|  |    |              |    |              |

The Foundation's board designated endowment is subject to an annual spending rate of 4% (5% for agency endowments) of the average of 12 rolling quarters up to the June 30 balance of the prior year. Although the Foundation does not intend to spend from the board designated endowment, these amounts could be made available, if necessary, to cover any unexpected expenses above the normal amount appropriated for general expenditures as part of the annual operating budget and grant making budget.

The Foundation has a policy in place on maintaining administrative fund balance, and the grant making policies and procedures allow adequate time to liquidate assets should the need arise. The Foundation's investment policy states 60-80% allocation to equity, therefore, a minimum of 40% of the investment assets have same day liquidity, if needed. If necessary, the board would have to approve any need above and beyond normal expenditures already approved in the annual budgets, for both operating and grant making.

#### Note 3 - Investments

Fair value of investments is summarized as follows at December 31:

|                              | <br>2021         | 2020             |
|------------------------------|------------------|------------------|
| Money fund                   | \$<br>182,867    | \$<br>153,372    |
| Mutual funds - fixed income  | 6,247,149        | 5,765,248        |
| Mutual funds - equities      | 17,062,922       | 15,615,196       |
| Real estate investment trust | 529,024          | -                |
| Equities                     | <br>4,062,677    | <br>2,992,420    |
|                              | \$<br>28,084,639 | \$<br>24,526,236 |

#### Note 4 - Promises to Give

The Foundation expects promises to give to be collected as follows:

| Year Ending December 31, |           |
|--------------------------|-----------|
| 2022                     | \$ 22,480 |
| 2023                     | 2,100     |
| 2024                     | 1,150     |
| 2025                     | 750       |
| 2026                     | 250       |
| Thereafter               | 350_      |
|                          | \$ 27,080 |
|                          | \$ 27,000 |

Pledges receivable are presented in the statement of financial position for 2021 as follows:

| Current portion, promises to give      | \$<br>22,480 |
|--|--------------|
| Promises to give, less current portion | 4,600        |
|  | \$<br>27,080 |

#### Note 5 - Student Loans Receivable

The Foundation expects student loans receivable to be collected as follows:

| Year Ending December 31,              |              |
|---------------------------------------|--------------|
| 2022                                  | \$<br>3,377  |
| 2023                                  | 2,445        |
| 2024                                  | 2,445        |
| 2025                                  | 2,445        |
| 2026                                  | 1,561        |
| Thereafter                            | <br>3,685    |
| Total student loans receivable        | 15,958       |
| Less: allowance for doubtful accounts | (2,823)      |
|                                       | \$<br>13,135 |

Outstanding student loans are presented in the statement of financial position for 2021 as follows:

| \$<br>3,377  |
|--------------|
| 9,758        |
| \$<br>13,135 |
| \$           |

## **Note 6 - Property and Equipment**

Property and equipment includes the following at December 31:

|                                | 2021          | 2020          |
|--------------------------------|---------------|---------------|
| Land                           | \$<br>15,776  | \$<br>15,776  |
| Land improvements              | 6,194         | 6,194         |
| Building                       | 573,646       | 573,646       |
| Building improvements          | 18,961        | 14,727        |
| Furniture and equipment        | 52,880        | 53,931        |
| Less: accumulated depreciation | <br>(232,266) | (217,178)     |
|                                | \$<br>435,191 | \$<br>447,096 |

#### Note 7 - Assets Held for Other (Agency)

The Foundation has adopted guidance to record transfers of assets to a not-for-profit organization that holds contributions for others. Accounting standards have specific requirements for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both to the donor or another entity that is specified by the donor.

The standard specifically requires that if a not-for-profit organization (NPO) establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the community foundation must account for the transfer of such assets as a liability.

In accordance with accounting standards, a liability has been established for a portion of the fair value of the funds, which is generally equivalent to the present value of future payments which may be made to NPOs.

The following table summarizes activity in such funds as of December 31:

|  | 2021         | 2020         |
|--|--------------|--------------|
| Funds held as agency - beginning of year | \$ 4,965,118 | \$ 4,334,253 |
| Contributions                            | 15,928       | 118,466      |
| Net investment return                    | 769,099      | 597,135      |
| Grants and administrative expenses       | (187,242)    | (84,736)     |
| Funds held as agency - end of year       | \$ 5,562,903 | \$ 4,965,118 |

#### Note 8 - Net Assets Without Donor Restrictions

Net assets without donor restrictions consist of the following fund types at December 31:

|                   | 2021          | 2020          |
|-------------------|---------------|---------------|
| Pass through      | \$ 53,436     | \$ 71,723     |
| Community impact  | 4,024,004     | 3,564,443     |
| Field of interest | 3,128,285     | 2,658,437     |
| Donor advised     | 3,690,880     | 3,208,575     |
| Designated        | 7,068,554     | 5,828,072     |
| Scholarship       | 4,869,622     | 4,222,884     |
| Administrative    | 993,456       | 901,698       |
|                   | \$ 23,828,237 | \$ 20,455,832 |
|                   |               |               |

#### Note 9 - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes and periods at December 31:

|  | 2021         | 2020          |
|--|--------------|---------------|
| Subject to the passage of time               |              | _             |
| Pledges receivable                           | \$ 27,080    | \$<br>38,660  |
| Receivable from beneficial interest in trust | 1,123,633    | 473,156       |
| Life insurance - cash surrender value        | 15,230       | <br>16,481    |
|  | \$ 1,165,943 | \$<br>528,297 |

#### Note 10 - Net Assets Released from Donor Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31:

|                     | <br>2021     |    | 2020   |  |
|---------------------|--------------|----|--------|--|
| Passage of time     |              |    |        |  |
| Promises to give    | \$<br>12,330 | \$ | 13,070 |  |
| Trust distributions | <br>72,753   |    | 70,875 |  |
|                     | \$<br>85,083 | \$ | 83,945 |  |

#### **Note 11 - Designated Endowments**

The Foundation's net assets without donor restrictions include amounts designated as endowments whereby the Foundation has variance power over those assets. Therefore, the Board treats these funds as designated endowments and they are classified and reported based on the existence or absence of donor-imposed restrictions.

Changes in endowment net assets are as follows for the year ended December 31:

|                       | Without Donor Restrictions |               |  |  |
|-----------------------|----------------------------|---------------|--|--|
|                       | 2021                       | 2020          |  |  |
| Beginning of year     | \$ 20,455,832              | \$ 18,449,399 |  |  |
| Contributions         | 1,716,199                  | 1,416,102     |  |  |
| Distributions         | (1,447,801)                | (1,769,033)   |  |  |
| Net investment return | 3,041,615                  | 2,359,364     |  |  |
| Transfers             | 62,392                     |               |  |  |
| End of year           | \$ 23,828,237              | \$20,455,832  |  |  |

#### **Interpretation of Relevant Law**

The board of trustees of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor restricted endowment funds, unless there are explicit donor stipulations to the contrary. At December 31, 2021 and 2020, there were no such donor stipulations. As a result of this interpretation, we retain in perpetuity (a) the original value of initial and subsequent gift amounts including promises to give net of discount and allowance for doubtful accounts donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor restricted amounts not retained in perpetuity are subject to appropriation for expenditure by us in a manner consistent with the standard of prudence prescribed by UPMIFA. We consider the following factors in making a determination to appropriate or accumulate donor restricted endowment funds: (1) The duration and preservation of the fund; (2) The purposes of the organization and the donor restricted endowment fund; (3) General economic conditions; (4) The possible effect of inflation and deflation; (5) The expected total return from income and the appreciation of investments; (6) Other resources of the organization; and (7) The investment policies of the organization.

## **Risk Objectives and Risk Parameters**

The primary objective of the financial investments for the Foundation is to accumulate a pool of assets sufficient to build capital for future use with the corresponding obligation to support current and future needs. The overall, long-term investment goal is to achieve an annualized total return (net of fees and expenses), through appreciation and income, greater than the rate of inflation (as measured by the broad, domestic Consumer Price Index) plus any spending, thus protecting the investments against inflation.

The majority of assets will be invested in equity or equity-like securities, including real assets (real estate and natural resources). Fixed income and diversifying strategies will be used to lower short-term volatility and provide stability, especially during periods of negative equity markets. The Foundation targets a diversified asset allocation that places a greater emphasis on equity based investments.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity based investments to achieve its long-term return objectives within prudent risk constraints.

# Spending Policy and How the Investment Objectives Relate to Spending Policy

The annual amount available for spending on grants and program expenses from any endowed fund is 4% (5% for agency funds) of the 12-quarter rolling average market value as calculated on the previous June 30. A calculation is not done if the June 30 market value of a fund has not reached the minimum required for grantmaking from that fund type or is less than the paid historic gifts to that fund. However, agency funds are permitted to spend even when underwater. Any spendable balance that is not spent from a fund remains available for spending in subsequent years.

The long-term investment goal of the Foundation is to achieve an annualized total return (net of fees and expenses), through appreciation and income, greater than the rate of inflation (as measured by the Consumer Price Index) plus any spending, thus protecting the overall value of the contributed assets.

#### Note 12 - Fair Value Measurements

The following tables represent information about the Foundation's assets and liabilities measured at fair value on a recurring basis at December 31, 2021 and 2020, and the valuation techniques used at the Foundation to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Foundation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in the entirety are categorized based on the lowest level input that is significant to the valuation. The Foundation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

Disclosure concerning assets and liabilities measured at fair value on a recurring basis are as follows as of December 31:

Fair Value Measurements using:

|                             |    | i ali va      | uc it | icasarcincina | usiii | 9.        |  |
|-----------------------------|----|---------------|-------|---------------|-------|-----------|--|
|                             |    | Balance       |       | Level 1       |       | Level 3   |  |
|                             | D  | ecember 31, 2 | 021   |               |       |           |  |
| Assets                      |    |               |       |               |       |           |  |
| Money fund                  | \$ | 182,867       | \$    | 182,867       | \$    | -         |  |
| Mutual funds - fixed income |    | 6,247,149     |       | 6,247,149     |       | -         |  |
| Mutual funds - equities     |    | 17,062,922    |       | 17,062,922    |       | -         |  |
| Equities                    |    | 4,062,677     |       | 4,062,677     |       | -         |  |
| Beneficial interest trust   |    | 1,123,633     |       | -             |       | 1,123,633 |  |
|                             | \$ | 28,679,248    | \$    | 27,555,615    | \$    | 1,123,633 |  |
| Liabilities                 |    |               |       |               |       |           |  |
| Assets held for others      | \$ | 5,562,903     | \$    | -             | \$    | 5,562,903 |  |
|                             |    |               |       |               |       |           |  |

Fair Value Measurements using:

|                              |    | Balance Level 1 |     | Level 1 Leve |    | Level 3   |
|------------------------------|----|-----------------|-----|--------------|----|-----------|
|                              | D  | ecember 31, 2   | 020 |              |    |           |
| Assets                       |    |                 |     |              |    | _         |
| Money fund                   | \$ | 153,372         | \$  | 153,372      | \$ | -         |
| Mutual funds - fixed income  |    | 5,765,248       |     | 5,765,248    |    | -         |
| Mutual funds - equities      |    | 15,615,196      |     | 15,615,196   |    | -         |
| Equities                     |    | 2,992,420       |     | 2,992,420    |    | -         |
| Beneficial interest in trust |    | 473,156         |     | -            |    | 473,156   |
|                              | \$ | 24,999,392      | \$  | 24,526,236   | \$ | 473,156   |
| Liabilities                  |    |                 |     |              |    |           |
| Assets held for others       | \$ | 4,965,118       | \$  |              | \$ | 4,965,118 |

The following table summarizes the Foundation's investments at net asset value (NAV) as of December 31:

|                              | Fai | r Value | Unfunded<br>ue Commitments |   | Redemption<br>Frequency | Redemption<br>Notice Period |
|------------------------------|-----|---------|----------------------------|---|-------------------------|-----------------------------|
|                              |     |         |                            |   |                         |                             |
| Real estate investment trust | \$  | 529,024 | \$                         | - | Monthly                 | 30 days                     |

The Foundation is invested in a real estate investment trust that invests primarily in commercial real estate in the United States and to a lesser extent real estate related securities. Redemptions are permitted monthly and a thirty-day redemption notice period is required.

Changes in level 3 assets and liabilities at fair value on a recurring basis:

|                              | Bene | ficial Interest in<br>Trust | Assets Held for Others |           |  |
|------------------------------|------|-----------------------------|------------------------|-----------|--|
| December 31, 2019            | \$   | 511,929                     | \$                     | 4,334,253 |  |
| Agency activity (see Note 7) |      | -                           |                        | 630,865   |  |
| Purchase                     |      | 32,102                      |                        | -         |  |
| Transfer out of Level 3      |      | (70,875)                    |                        | -         |  |
| December 31, 2020            |      | 473,156                     |                        | 4,965,118 |  |
| Agency activity (see Note 7) |      | -                           |                        | 597,785   |  |
| Purchase                     |      | 723,230                     |                        | -         |  |
| Net investment return        |      | -                           |                        | -         |  |
| Transfer out of Level 3      |      | (72,753)                    |                        | -         |  |
| December 31, 2021            | \$   | 1,123,633                   | \$                     | 5,562,903 |  |

The Foundation estimates the fair value of the beneficial interest in charitable lead annuity trust based upon the present value of estimated future distributions, and the beneficial interest in charitable lead unitrust, and charitable remainder trust based upon the fair value of the assets in the trust unless the facts and circumstances indicated that the fair value would be different from these methods. The significant unobservable inputs and amounts used in calculating the beneficial interest in the charitable lead unitrust and charitable remainder trust are the fair value of the assets in the trusts totaling \$1,236,773 and \$232,137 at December 31, 2021 and 2020, respectively.

Assets held for others characterized as a Level 3 liability consists of agency endowment funds established by not-for-profit organizations with their own funds, for which the Foundation reports a liability for the market value. The Foundation estimates the fair value of these assets held for others at the fair value of the underlying assets unless the facts and circumstances indicated the fair value would be different.

Transfers out of the beneficial interest in trust totaled \$72,753 and \$70,875 for 2021 and 2020, respectively. When cash is received by the Foundation under these trusts, the Level 3 classification is no longer applicable.

#### Quantitative Information about Level 3 Fair Value Measurements

|  | Fair Value      | Valuation<br>Techniques | Unobservable<br>Input | Range<br>(Weighted<br>Average) |
|--|-----------------|-------------------------|-----------------------|--------------------------------|
| December 31, 2021                                  |                 |                         |                       |                                |
| Beneficial interest in charitable remainder trust, |                 |                         | Interest rate         | 2.47 - 9.16%<br>(4.37%)        |
| lead annuity trust,                                |                 | Income                  | Payout %              | 11% and 5%                     |
| and unitrust                                       | \$<br>1,123,633 | Method                  | Payment years         | 6.5 / 12 / 11 years            |
| December 31, 2020                                  |                 |                         |                       |                                |
|  |                 |                         | Interest rate         | 6.53 - 7.25%                   |
| Beneficial interest in                             |                 |                         |                       | (6.81%)                        |
| charitable lead annuity                            |                 | Income                  | Payout %              | 11%                            |
| trust and unitrust                                 | \$<br>473,156   | Method                  | Payment years         | 7.5 / 13 years                 |

#### Note 13 - Retirement Benefit Plan

The Foundation has a Simple IRA Pension Plan for employees. The Foundation contributes 3% of eligible employee wages to the plan. The contributions for the years ended December 31, 2021 and 2020 were \$8,870 and \$5,093, respectively.

## **Note 14 - Related Party Transactions**

The Foundation has a volunteer board and received contributions of \$126,973 and \$92,598 from trustees and their businesses for the years 2021 and 2020, respectively.

The Foundation collected contributions and pledge payments in 2021 and 2020 for the purpose of renovating the William and Janet Strickler Nonprofit Center. During 2021 and 2020, \$7,960 and \$9,563 was granted to the Center. The Foundation is the sole member of the Center. Additionally in 2021, \$8,599 was granted to the Center from a designated endowment fund established to support the Center's mission.

## Administrative Fund

## Schedule of Changes in Net Assets Without Donor Restrictions

|   |                       | 2021                          |            | 2020                  |                               |            |  |  |  |
|---|-----------------------|-------------------------------|------------|-----------------------|-------------------------------|------------|--|--|--|
|   | General<br>Operations | Hersee<br>House<br>Operations | Total      | General<br>Operations | Hersee<br>House<br>Operations | Total      |  |  |  |
| Revenues  | Operations            | Орегилоно                     | - 10101    | Орогацопо             | Орегалогіо                    | Total      |  |  |  |
| Contributions   | \$ 29,474             | \$ 6,345                      | \$ 35,819  | \$ 66,466             | \$ -                          | \$ 66,466  |  |  |  |
| Net investment return   | 2,245                 | -                             | 2,245      | 5,038                 | · -                           | 5,038      |  |  |  |
| Administrative fee interfund transfer   | 372,136               | _                             | 372,136    | 311,675               | -                             | 311,675    |  |  |  |
| Other income  | 68,071                |                               | 68,071     | 67,452                |                               | 67,452     |  |  |  |
| Total revenues  | 471,926               | 6,345                         | 478,271    | 450,631               |                               | 450,631    |  |  |  |
| Expenses  |                       |                               |            |                       |                               |            |  |  |  |
| Salaries  | 203,884               | -                             | 203,884    | 194,173               | -                             | 194,173    |  |  |  |
| Employee benefits   | 20,196                | -                             | 20,196     | 21,048                | -                             | 21,048     |  |  |  |
| Payroll taxes   | 17,687                | -                             | 17,687     | 14,597                | -                             | 14,597     |  |  |  |
| Computer maintenance and software   | 29,072                | -                             | 29,072     | 36,467                | -                             | 36,467     |  |  |  |
| Professional service fees   | 19,741                | -                             | 19,741     | 18,048                | -                             | 18,048     |  |  |  |
| Supplies and office expense   | 2,138                 | 100                           | 2,238      | 3,033                 | -                             | 3,033      |  |  |  |
| Telephone   | 2,313                 | -                             | 2,313      | 2,266                 | -                             | 2,266      |  |  |  |
| Postage and shipping  | 2,068                 | -                             | 2,068      | 3,480                 | -                             | 3,480      |  |  |  |
| Insurance   | 5,516                 | -                             | 5,516      | 4,883                 | -                             | 4,883      |  |  |  |
| Utilities   | 9,941                 | -                             | 9,941      | 9,590                 | -                             | 9,590      |  |  |  |
| Equipment rental and maintenance  | 2,326                 | 4,016                         | 6,342      | 1,291                 | 360                           | 1,651      |  |  |  |
| Printing and publicity  | 2,104                 | -                             | 2,104      | 6,644                 | -                             | 6,644      |  |  |  |
| Annual report/newsletter  | 9,288                 | -                             | 9,288      | 8,806                 | -                             | 8,806      |  |  |  |
| Sponsored events and development  | 21,739                | -                             | 21,739     | 6,515                 | -                             | 6,515      |  |  |  |
| Travel expenses   | 852                   | -                             | 852        | 250                   | -                             | 250        |  |  |  |
| Dues and subscriptions  | 8,147                 | -                             | 8,147      | 8,462                 | -                             | 8,462      |  |  |  |
| Trustee development   | 6,440                 | -                             | 6,440      | 862                   | -                             | 862        |  |  |  |
| Professional development  | 2,807                 |                               | 2,807      | 335                   |                               | 335        |  |  |  |
| Total expenses before depreciation  | 366,259               | 4,116                         | 370,375    | 340,750               | 360                           | 341,110    |  |  |  |
| Depreciation  |                       | 16,138                        | 16,138     |                       | 18,007                        | 18,007     |  |  |  |
| Total expenses  | 366,259               | 20,254                        | 386,513    | 340,750               | 18,367                        | 359,117    |  |  |  |
| Change in net assets without donor restrictions - administrative fund               | 105,667               | (13,909)                      | 91,758     | 109,881               | (18,367)                      | 91,514     |  |  |  |
| Net assets without donor restrictions - beginning of the year - administrative fund | 441,013               | 460,685                       | 901,698    | 331,132               | 479,052                       | 810,184    |  |  |  |
| Net assets without donor restrictions - end of the year - administrative fund       | \$ 546,680            | \$ 446,776                    | \$ 993,456 | \$ 441,013            | \$ 460,685                    | \$ 901,698 |  |  |  |

## Pass Through and Endowment Funds Schedule of Changes in Net Assets Year Ended December 31, 2021

|   |                        |  |          |               |           |                             | Expenses  |                   |         |                   |         |    |                     |
|---|------------------------|--|----------|---------------|-----------|-----------------------------|-----------|-------------------|---------|-------------------|---------|----|---------------------|
|   | <br>January 1,<br>2021 | Reclassifications<br>& Transfers<br>In (Out) |          | Contributions |           | Net<br>Investment<br>Return |           | Program<br>Grants |         | Other<br>Expenses |         | De | ecember 31,<br>2021 |
| Pass Through Fund                                     | \$<br>371,511          | \$   |          | \$            | 98,525    | \$                          | 16        | \$                | 173,461 | \$                | 2,057   | \$ | 294,534             |
| Endowment Fund Community Impact Funds                 | \$<br>3,593,424        | \$   | -        | \$            | 76,235    | \$                          | 556,102   | \$                | 134,856 | \$                | 39,171  | \$ | 4,051,734           |
| Agency Endowment Funds                                | 4,965,118              |  | -        |               | 15,928    |                             | 769,099   |                   | 135,463 |                   | 51,779  |    | 5,562,903           |
| Field of Interest Funds                               | 2,672,957              |  | 82,972   |               | 106,055   |                             | 426,803   |                   | 86,683  |                   | 62,839  |    | 3,139,265           |
| Donor Advised Funds                                   | 3,208,575              |  | -        |               | 79,077    |                             | 513,652   |                   | 39,659  |                   | 70,765  |    | 3,690,880           |
| Designated Funds                                      | 5,828,072              |  | (20,580) |               | 609,710   |                             | 878,642   |                   | 166,201 |                   | 61,089  |    | 7,068,554           |
| Scholarship Funds                                     | 4,407,892              |  | -        |               | 909,469   |                             | 662,904   |                   | 127,100 |                   | 97,407  |    | 5,755,758           |
|   | 24,676,038             |  | 62,392   |               | 1,796,474 |                             | 3,807,202 |                   | 689,962 |                   | 383,050 |    | 29,269,094          |
| Less donor designations for<br>specific organizations | 4,965,118              |  |          |               | 15,928    |                             | 769,099   |                   | 135,463 |                   | 51,779  |    | 5,562,903           |
|   | \$<br>19,710,920       | \$   | 62,392   | \$            | 1,780,546 | \$                          | 3,038,103 | \$                | 554,499 | \$                | 331,271 | \$ | 23,706,191          |